

# LIFE SCIENCES

FLORIDA | THE FUTURE IS HERE. 



 **ENTERPRISE  
FLORIDA**  
[EnterpriseFlorida.com](http://EnterpriseFlorida.com)

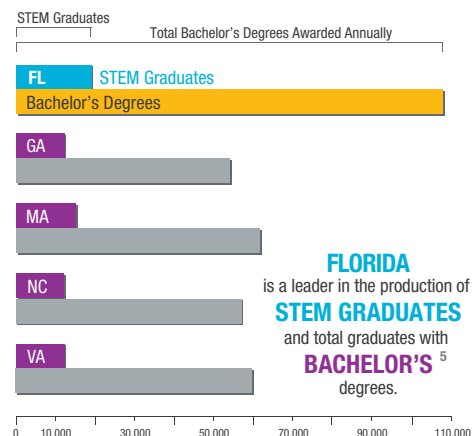
# WHY FLORIDA?

## WITH A BUSINESS-FRIENDLY ENVIRONMENT AND LARGE INDUSTRY BASE, FLORIDA HAS THE PRESCRIPTION FOR YOUR SUCCESS.

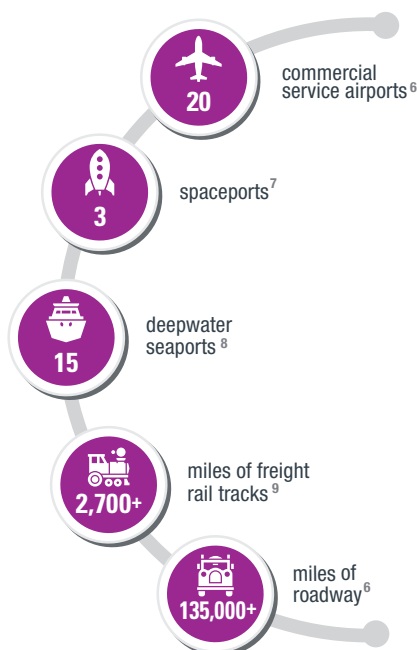
Florida is home to the nation's #2 largest pharmaceuticals and medicine manufacturing industry,<sup>1</sup> #2 for medical device manufacturing industry<sup>1</sup> and #5 for biotech R&D facilities.<sup>2</sup> All of that industry expertise, in a cost competitive and welcoming state, means that **Florida isn't just ready for the future, we are the future.**

## WORLD CLASS TALENT

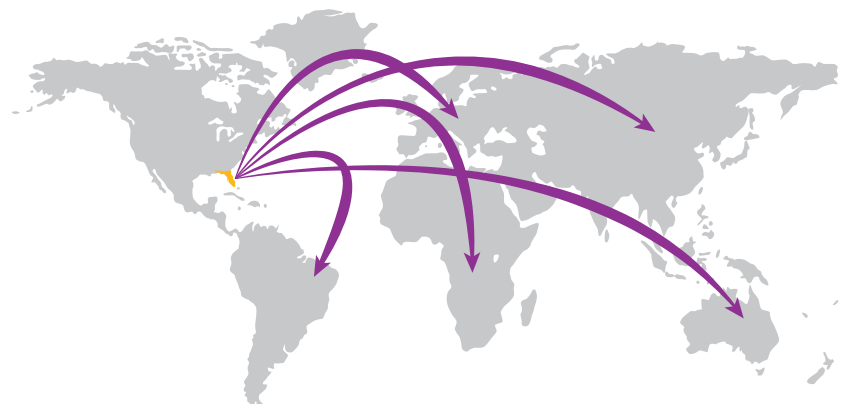
Nothing is more important to a company's success than its workforce. More than 32,000 Floridians work in Florida's biotechnology, pharmaceutical manufacturing, and medical device manufacturing industries,<sup>3</sup> and our universities are among the nation's top producers of STEM graduates. **So while we're helping you succeed with today's talent, we're also preparing tomorrow's.**



## MARKET & ACCESS

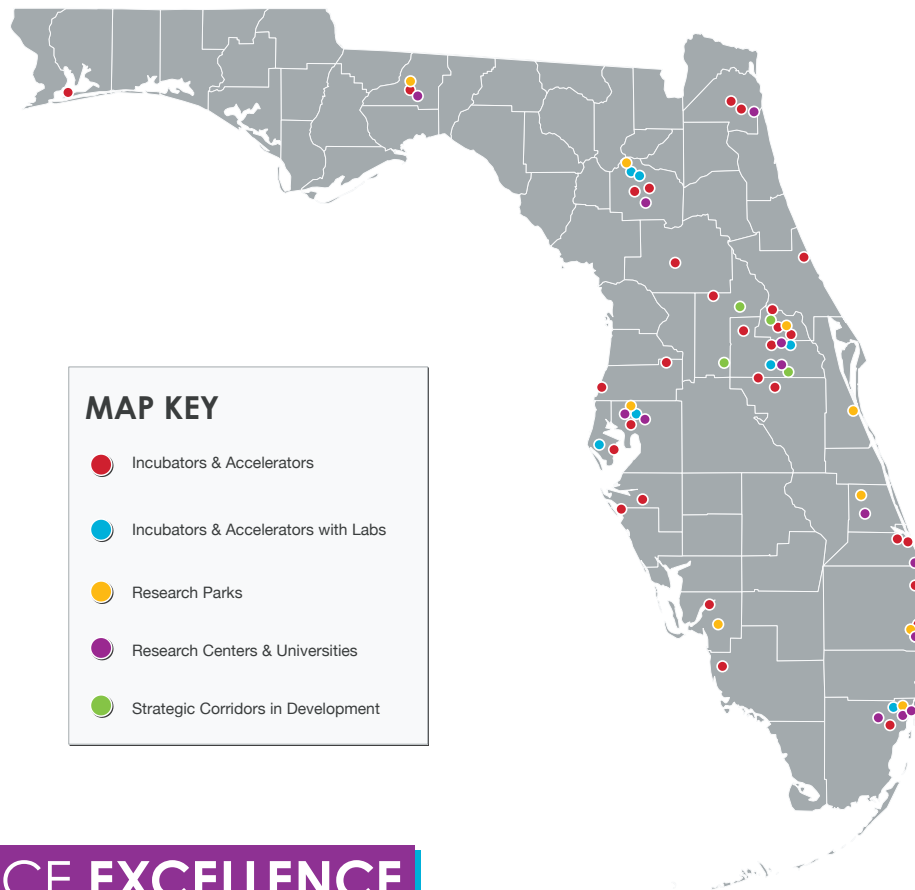


Success today requires global access. Florida offers one of the most extensive transportation systems in the world, so you can reach your customers and suppliers anywhere, fast. Whether you're serving Florida's large market, the U.S., Latin America, or the globe, **no other state can expand your reach like Florida.**



<sup>1</sup> Bureau of Labor Statistics, <sup>2</sup> IBISWorld, <sup>3</sup> JobsEQ, <sup>4</sup> CompTIA Cyberstates, <sup>5</sup> National Center for Education Statistics, <sup>6</sup> FDOT, <sup>7</sup> Federal Aviation Administration, <sup>8</sup> Florida Ports Council, <sup>9</sup> Association of American Railroads

# LIFE SCIENCES INFRASTRUCTURE ASSETS



## WORKFORCE EXCELLENCE

### TOP HOSPITALS

Advent Health Orlando  
 UF Health Shands Hospital  
 Mayo Clinic  
 Tampa General Hospital  
 Cleveland Clinic Florida  
 Baptist Hospital of Miami  
 Baptist Medical Center  
 Sarasota Memorial Hospital  
 Morton Plant Hospital  
 University of Miami Hospital  
 and Clinics—Uhealth Tower

### Research Parks

Central Florida Research Park  
 Florida Atlantic University  
 Research Park  
 Innovation Park of Tallahassee  
 Progress Park  
 Treasure Coast Research Park  
 USF Research Park  
 Converge Miami  
 Florida Tech Research Park  
 Lake Nona Medical City  
 Rinehart Medical Corridor  
 Wellness Way  
 Wolf Branch Innovation District

### Leading Life Sciences Research Centers & Universities

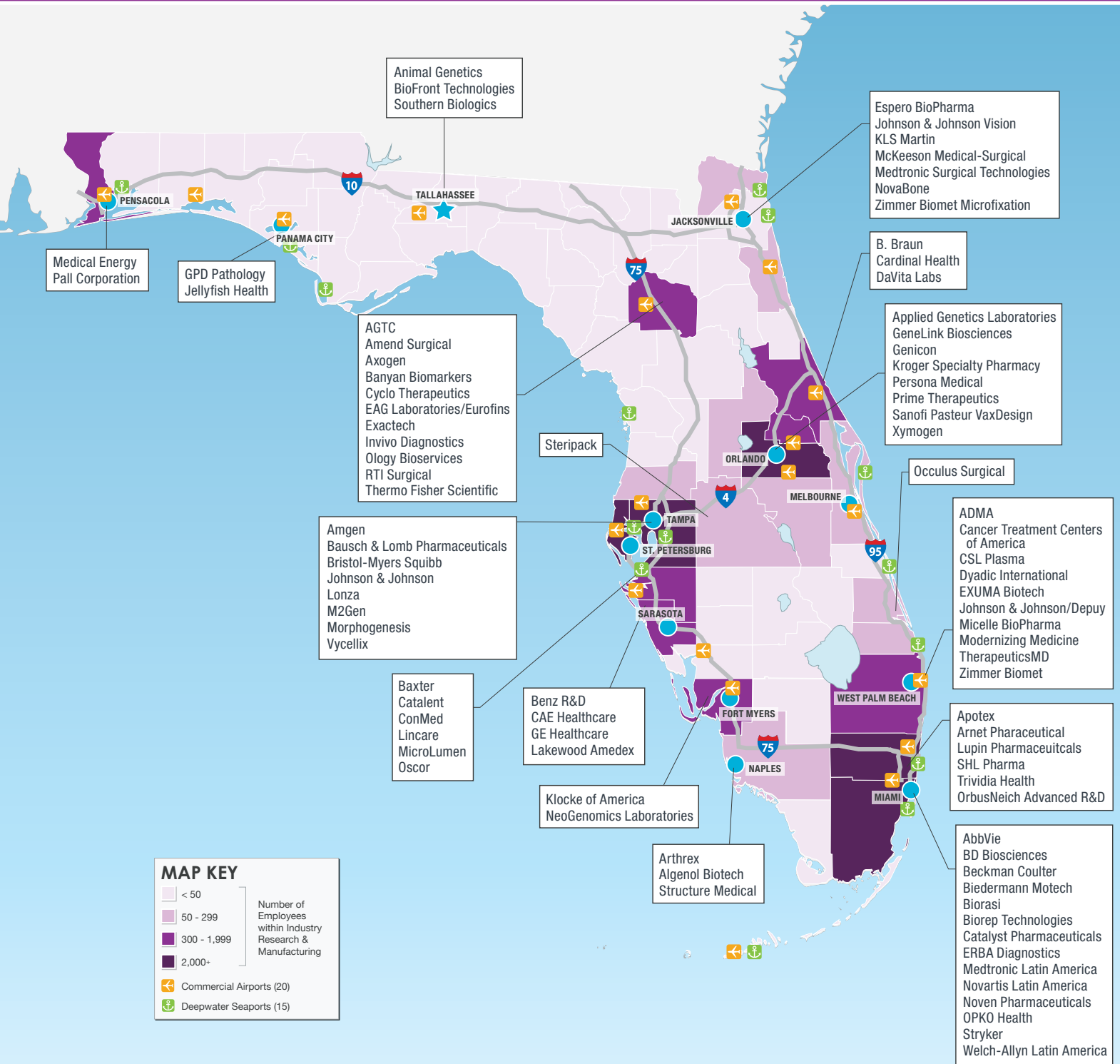
University of Miami Miller School  
 of Medicine  
 University of Florida Academic  
 Health Center  
 Scripps Florida  
 H. Lee Moffitt Cancer Center  
 & Research Institute  
 University of South Florida  
 Mayo Clinic Jacksonville  
 Florida State University  
 Florida International University  
 University of Central Florida  
 Max Planck Florida Institute  
 for Neuroscience  
 Nova Southeastern University  
 Florida Atlantic University  
 Florida Institute of Technology  
 Florida Agricultural and  
 Mechanical University

### Incubators & Accelerators

UF Innovate: The Hub  
 UF Innovate: Sid Martin  
 UCF Incubator Network (8 locations);  
 1 with lab space: Research Park,  
 Orlando  
 USF Connect/Tampa Bay Technology  
 Incubator (TBTI)  
 Guidewell Innovation Center/CoRE  
 Young-Rainey Science Technology &  
 Research (STAR) Center  
 Mayo Clinic Innovation Exchange  
 Tampa Bay Innovation Center  
 Dan K. Richardson Entrepreneurship  
 Development Institute  
 Southwest Florida Enterprise Center  
 Tech Hub South Florida  
 Venture Hive  
 Cambridge Innovation Center  
 Florida-Israel Business Accelerator

# FLORIDA'S MANUFACTURING CLUSTER

(select companies highlighted)



525

Biotech Establishments<sup>3</sup>

434

Pharmaceutical  
Manufacturing Establishments<sup>3</sup>

429<sup>+</sup>

Million

NIH Funding in 2021<sup>10</sup>

#2

Largest Medical Device  
Manufacturing Industry<sup>1</sup>

#4

Clinical Trials Initiated  
Among States<sup>10</sup>

1.4

Billion

Annual Life Sciences R&D  
Spending by Florida Universities<sup>11</sup>

<sup>10</sup> National Institutes of Health, <sup>11</sup> National Center for Science and Engineering Statistics



# WHY FLORIDA? COMPANY TESTIMONIALS

"Florida has a very robust life sciences community. Over 10% of the biotech companies within the country reside here in Florida. We're very well connected throughout the state and Florida is a very large state so we have a lot of resources we can tap into. We have a great location in Gainesville, right next to the University of Florida, one of the top research institutions in the nation. We also have the resources of Santa Fe college, which offers a degree in biotech and has recently been named the number one community college in the country."

Sue Washer | President & CEO | AGTC

"Tampa is a great place to build a base of scientific capabilities. The warm climate attracts a stable workforce, and the government at all levels is eager to help us grow and prosper. Our location puts us just a mile from the airport, making it easy for out of state clients to find us. Exciting things are coming down the pipeline for Tampa, for Xcelience, and the exciting new medical treatments we are developing with our clients"

Derek Hennecke | President & CEO | Xcelience

"I started the company in May of 2008...we're about a billion-five in market cap today so we've been very successful and I give Florida a lot of the credit for that. Some of the very early executives that we've been able to find to help us, either at the board level, at the investment level or at the C-suite, have been around South Florida. The challenges you have in metro areas like Washington DC, where my last company was, is the opposite of what you get in Florida. It's really crowded, it's really expensive, it's an incredibly competitive market - whereas down where we are in Florida, you can do a lot better with a lot less and I find that very attractive...and it works really well for us, we've been able to capitalize on it"

Robert Finizio | CEO & Co-Founder | TherapeuticsMD

## SERVICES

- **Confidential Site Selection & Property Search Assistance**
- **Industry Sector Expertise**
  - Target Sectors: Aviation/Aerospace, Defense & Homeland Security, Cleantech, Financial & Professional Services, Headquarters, Information Technology, Life Sciences, Logistics & Distribution
- **Demographic & Workforce Information**
- **State Agency Liason**
- **Permitting & Regulatory Assistance**
- **Incentive Programs**
- **Export Counseling**
- **Certificates of Free Sale & Good Manufacturing**

## ARE YOU READY?

## ENTERPRISE FLORIDA

## IS HERE TO HELP

### For exporting assistance:



**Mike Schiffhauer**  
VP, International Trade Development  
& Field Operations  
+1 (407) 956-5634  
[mschiffhauer@enterpriseflorida.com](mailto:mschiffhauer@enterpriseflorida.com)

### HEADQUARTERS

800 North Magnolia Avenue  
Suite 1100  
Orlando, Florida 32803  
+1-407-956-5600

### TALLAHASSEE

101 North Monroe Street  
Suite 1000  
Tallahassee, Florida 32301  
+1-850-298-6620

### INTERNATIONAL TRADE & DEVELOPMENT

201 Alhambra Circle  
Suite 610  
Coral Gables, Florida 33134  
+1-305-808-3660

Rev. 6/2021