

LIFE SCIENCES



FLORIDA | THE FUTURE IS HERE. ▷▷▷

 **ENTERPRISE
FLORIDA®**
EnterpriseFlorida.com

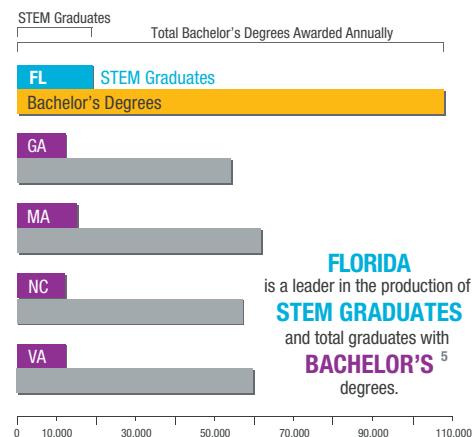
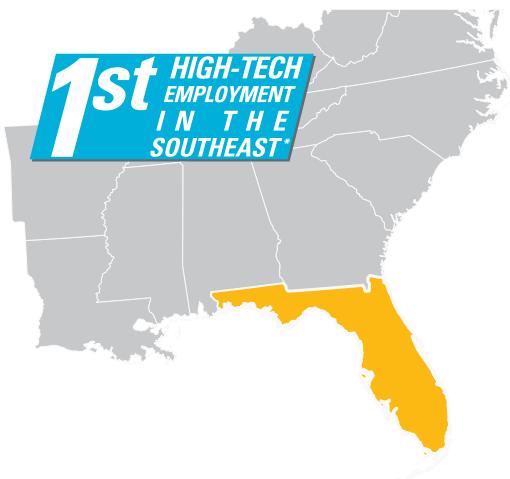
WHY FLORIDA?

WITH A BUSINESS-FRIENDLY ENVIRONMENT AND LARGE INDUSTRY BASE, FLORIDA HAS THE PRESCRIPTION FOR YOUR SUCCESS.

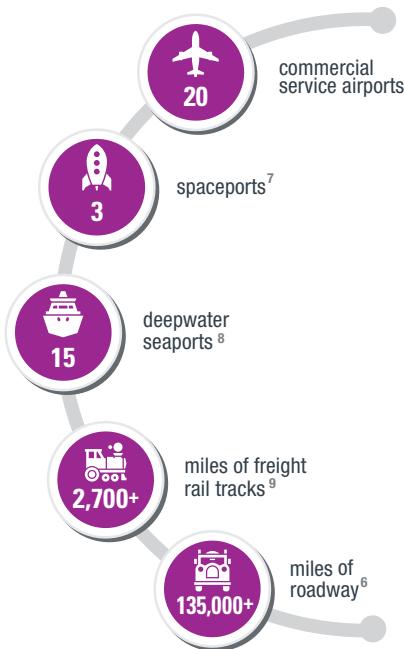
Florida is home to the nation's #2 largest pharmaceuticals and medicine manufacturing industry,¹ #2 for medical device manufacturing industry¹ and #5 for biotech R&D facilities.² All of that industry expertise, in a cost competitive and welcoming state, means that **Florida isn't just ready for the future, we are the future.**

WORLD CLASS TALENT

Nothing is more important to a company's success than its workforce. More than 32,000 Floridians work in Florida's biotechnology, pharmaceutical manufacturing, and medical device manufacturing industries,³ and our universities are among the nation's top producers of STEM graduates. **So while we're helping you succeed with today's talent, we're also preparing tomorrow's.**



MARKET & ACCESS

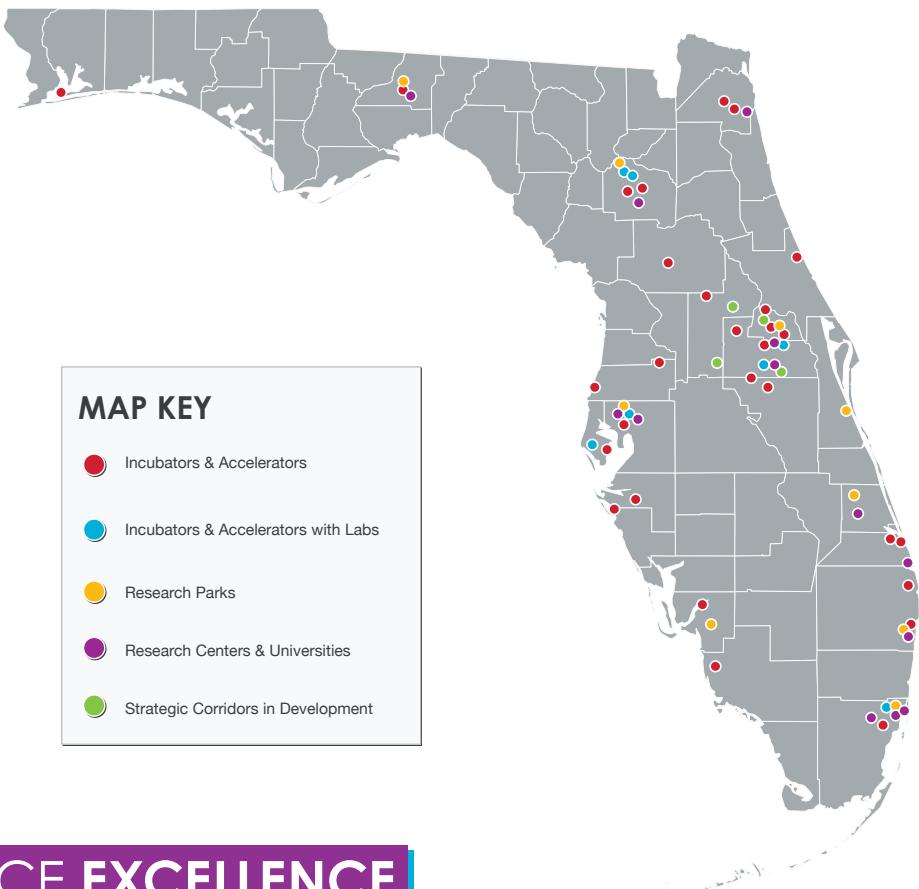


Success today requires global access. Florida offers one of the most extensive transportation systems in the world, so you can reach your customers and suppliers anywhere, fast. Whether you're serving Florida's large market, the U.S., Latin America, or the globe, **no other state can expand your reach like Florida.**



¹ Bureau of Labor Statistics, ² IBISWorld, ³ JobsEQ, ⁴ CompTIA Cyberstates, ⁵ National Center for Education Statistics, ⁶ FDOT, ⁷ Federal Aviation Administration, ⁸ Florida Ports Council, ⁹ Association of American Railroads

LIFE SCIENCES INFRASTRUCTURE ASSETS



WORKFORCE EXCELLENCE

TOP HOSPITALS

Advent Health Orlando
UF Health Shands Hospital
Mayo Clinic
Tampa General Hospital
Cleveland Clinic Florida
Baptist Hospital of Miami
Baptist Medical Center
Sarasota Memorial Hospital
Morton Plant Hospital
University of Miami Hospital and Clinics—Uhealth Tower

Research Parks

Central Florida Research Park
Florida Atlantic University Research Park
Innovation Park of Tallahassee
Progress Park
Treasure Coast Research Park
USF Research Park
Converge Miami
Florida Tech Research Park
Lake Nona Medical City
Rinehart Medical Corridor
Wellness Way
Wolf Branch Innovation District

Leading Life Sciences Research Centers & Universities

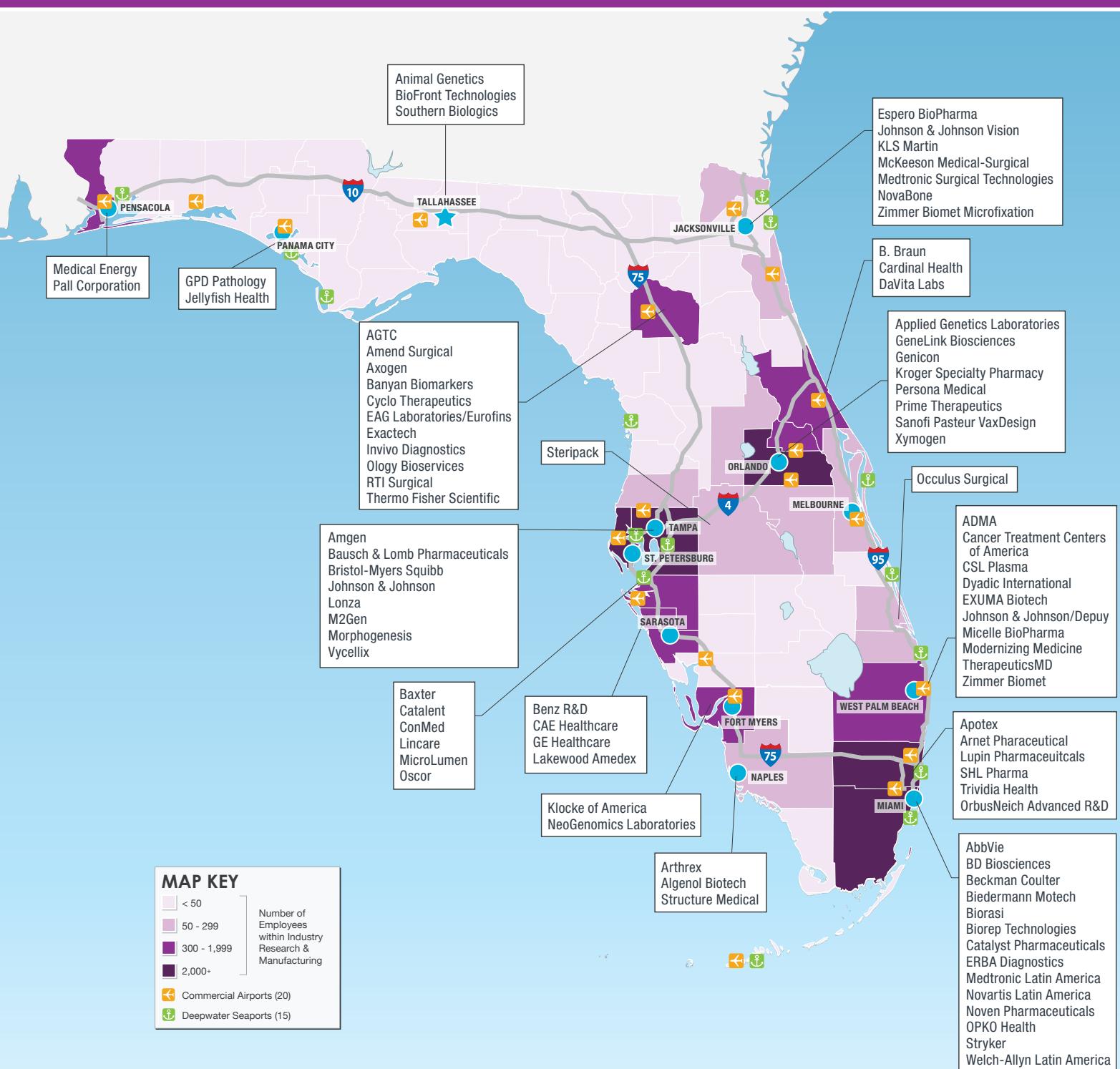
University of Miami Miller School of Medicine
University of Florida Academic Health Center
Scripps Florida
H. Lee Moffitt Cancer Center & Research Institute
University of South Florida
Mayo Clinic Jacksonville
Florida State University
Florida International University
University of Central Florida
Max Planck Florida Institute for Neuroscience
Nova Southeastern University
Florida Atlantic University
Florida Institute of Technology
Florida Agricultural and Mechanical University

Incubators & Accelerators

UF Innovate: The Hub
UF Innovate: Sid Martin
UCF Incubator Network (8 locations); 1 with lab space: Research Park, Orlando
USF Connect/Tampa Bay Technology Incubator (TBTI)
Guidewell Innovation Center/CoRE
Young-Rainey Science Technology & Research (STAR) Center
Mayo Clinic Innovation Exchange
Tampa Bay Innovation Center
Dan K. Richardson Entrepreneurship Development Institute
Southwest Florida Enterprise Center
Tech Hub South Florida
Venture Hive
Cambridge Innovation Center
Florida-Israel Business Accelerator

FLORIDA'S MANUFACTURING CLUSTER

(select companies highlighted)



525

Biotech Establishments³

434

Pharmaceutical Manufacturing Establishments³

429+

NIH Funding in 2021¹⁰

#2

Largest Medical Device Manufacturing Industry¹

#4

Clinical Trials Initiated Among States¹⁰

1.4

Annual Life Sciences R&D Spending by Florida Universities¹¹

WHY FLORIDA? COMPANY TESTIMONIALS

"Florida has a very robust life sciences community. Over 10% of the biotech companies within the country reside here in Florida. We're very well connected throughout the state and Florida is a very large state so we have a lot of resources we can tap into. We have a great location in Gainesville, right next to the University of Florida, one of the top research institutions in the nation. We also have the resources of Santa Fe college, which offers a degree in biotech and has recently been named the number one community college in the country."

Sue Washer | President & CEO | AGTC

"Tampa is a great place to build a base of scientific capabilities. The warm climate attracts a stable workforce, and the government at all levels is eager to help us grow and prosper. Our location puts us just a mile from the airport, making it easy for out of state clients to find us. Exciting things are coming down the pipeline for Tampa, for Xcelience, and the exciting new medical treatments we are developing with our clients"

Derek Hennecke | President & CEO | Xcelience

"I started the company in May of 2008...we're about a billion-five in market cap today so we've been very successful and I give Florida a lot of the credit for that. Some of the very early executives that we've been able to find to help us, either at the board level, at the investment level or at the C-suite, have been around South Florida. The challenges you have in metro areas like Washington DC, where my last company was, is the opposite of what you get in Florida. It's really crowded, it's really expensive, it's an incredibly competitive market - whereas down where we are in Florida, you can do a lot better with a lot less and I find that very attractive...and it works really well for us, we've been able to capitalize on it"

Robert Finizio | CEO & Co-Founder | TherapeuticsMD

SERVICES

- Confidential Site Selection & Property Search Assistance

- Industry Sector Expertise

- Target Sectors: Aviation/Aerospace, Defense & Homeland Security, Cleantech, Financial & Professional Services, Headquarters, Information Technology, Life Sciences, Logistics & Distribution

- Demographic & Workforce Information

- State Agency Liason

- Permitting & Regulatory Assistance

- Incentive Programs

- Export Counseling

- Certificates of Free Sale & Good Manufacturing

ARE YOU READY?

ENTERPRISE FLORIDA

IS HERE TO HELP

For exporting assistance:



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